MINUTES OF THE MANIAPOTO MĀORI TRUST BOARD & MANIAPOTO FISHERIES TRUST

HUI-A TAU HELD ON SATURDAY 23RD FEBRUARY 2013, STARTING AT 10AM

AT TE KUITI PĀ, TE KUITI

Meeting commenced at: 9.58am with karakia by Harry Kereopa

Mihi / Karakia: Harry Kereopa / R Tiwha Bell

Present: R Tiwha Bell (TB /Chr), Rawiri Bidois, John Kaati, Piki Knap, Weo Maag, Eddie Neha, Gunnin Ormsby, Clarrie Tapara, Miria Taurariki, Dan Te Kanawa and Ray Wi.

In attendance: Janise Eketone (CE) and Debbie Wright (minute taker) and Dawn Magner (tribal registration table), Amber-Lee Elliott (datashow), Ngahuia Herangi, Vicky Smith and Steven Wilson (photographer).


**Motion 1**
That apologies be accepted.

**Moved:** Takerei Campbell  **Seconded:** Marj Kaati  **Carried**

The housekeeping and agenda for the day was outlined.

1. **2012 HUI-A-TAU MINUTES & MATTERS ARISING**

**Motion 2**
That the minutes of the previous Hui-a-Tau held on 25th February 2012 be received.

**Moved:** Marj Kaati  **Seconded:** Dan Te Kanawa  **Carried**  **Against:** Charles Toa (Snr)

The minutes were addressed page by page.
Discussion from the Minutes:

- Albert McQueen noted that on Pg 7 of the minutes during the discussion of He Anga Whakamua Maniapoto Moving Forward, he raised a question in regards to MMTB and the legal entity for Ngati Rora that has been missed from the minutes. The amendment is below. He would like it noted that to date he has not received a written reply from the Board. He also suggested that the Board should develop a conflict resolution policy or process to deal with situations that may arise at hui.
- The Chairperson thanked him for his feedback noting that the Board will take on board what he said.
- Charles Toa also noted dissatisfaction with how his issue has been dealt with. It was confirmed that his problem is with Waikato Regional Council and he needs to contact them.
- Moepatu Borrell acknowledged Barbara Marsh and the mahi undertaken by her whilst on the Board.

Amendment /s to minutes 25/2/12:

- Pg 1 - Winton Cortidos, should be Winston Cotidis.
- Pg 7 – No 4, under the He Anga Whakamua heading, add a new bullet point as follows: Albert McQueen (who noted he is a claimant of Ngati Rora), said that at a Ngati Rora meeting to set up its legal entity, it was stated that all assets and interests belonging to Ngati Rora would go directly to Ngati Rora. He wanted clarification or a written reply from the Board confirming this statement for Ngati Rora. Following this statement an altercation occurred between Albert and another iwi member.

ACTION 1
The Board consider the development of a conflict resolution policy or process to deal with situations that may arise at hui.

Motion 3
That the minutes of the previous Hui-a-Tau held on 25th February 2012 be accepted as a true and correct record of that meeting, with amendments.

Moved: John Kaati  Seconded: Dan Te Kanawa  Carried  Against: Charles Toa (Snr)

1a. Action List from Hui-a-Tau held on 25/2/13
An update was given on the status of the action list points from the last Hui-a-Tau:
No 1 – Has been completed by Kingi Turner and a handout with an update of the Pei Te Hurinui Jones collection has been included in the meeting packs for information.
No 2 – Is complete.

1b. MMTB Organisational Structure
Janise Eketone (Chief Executive), gave an overview of the MMTB organisational structure and the Maniapoto Fisheries Trust organisational structure and how the two function together.

2. MANIAPOTO MĀORI TRUST BOARD ANNUAL REPORT 2011-12

2a. Chairman’s Report
The Chairman spoke to his report and asked that it be taken as read.
- Two key matters started in 2011-12 that are to be progressed in 2012-13 are:
  o What our new tribal structure to replace the MMTB should look like; and
  o Who should be given the mandate to negotiate the settlement of the Maniapoto Comprehensive historical Treaty of Waitangi claims.
- The key to addressing these matters will be found in a willingness of all of Maniapoto to move forward together.
Outgoing and incoming Board members. The Chairman acknowledged those outgoing trustees for their contribution to the Board and the work it does on behalf of Maniapoto: Aloma Shearer, Barbara Marsh, John Wi, Weno Iti, Hirere Moana and Keith Ikin. The incoming trustees are: Clarrie Tapara, Muiora Barry, Eddie Neha, Tracey Tangihaere, Glen Katu, Piki Knap and Rawiri Bidois.

Motion 4
That the Chairman’s report be received.

Moved: R Tiwha Bell               Seconded: John Kaati         Carried     Against: Charles Toa

Tutu Ormsby addressed the meeting asking us not to forget the strength of our women when electing people to the Board. He also supports Maniapoto moving forward and the further development of the New Tribal Entity for Maniapoto.

Janise Eketone presented the following two items from the Annual Report.

2b. Looking Ahead
- Looking ahead of us there are a number of Maniapoto events on the horizon such as the Maniapoto Waitangi Tribunal Hearings which begin in March 2013 and the Te Kawau Maro o Maniapoto Festival in October 2013.

2c. 2011-12 Highlights & Milestones
- Whanake Whānau – Launch of Waikahika, the Maniapoto Education Strategy. The establishment of Nga Pukeikura o Maniapoto early childhood education services with: three puna operating in Te Kuiti, Waitomo and Marokopa; the construction of a 50 place early learning centre. The successful completion of an RMA (Raukawa Maniapoto Alliance) Whānau Ora Programe of Action. The Board exited from the two remaining health contracts – these are now held entirely by the Taumarunui Community Kokiri Trust.
- Whanake Taonga – Completion of the Te Reo Revitalisation Action Plan by Taikaha Advisory Group. Initiation of stage 2 of the taonga register project and the initiation of the Marae Development strategy implementation.
- He Anga Whakamua – Further development of new tribal entity options. Completion of consultation hui regarding a draft Maniapoto mandate strategy for settlement of the Maniapoto comprehensive historical Treaty of Waitangi claims. Continued to support the Maniapoto Treaty of Waitangi claims process by: providing administrative services to the Maniapoto Claims Coordination Committee and project managing the Maniapoto Oral & Traditional History Project to completion. Hosted an intern funded by the Department of Internal Affairs Community Internship Programme. Progressed landbanking applications for all notified Crown surplus lands within the Maniapoto rohe.
- Nga Wai o Maniapoto & Whanake Taiao – A Maniapoto contingent travelled to Wellington for the 3rd reading of the Nga Wai o Maniapoto (Waipa River) Bill. This legislation was enacted on 6th April 2012. Signed Ministerial Accords with: Minister of Arts, Culture & Heritage, Minister of Conservation, Minister for Land Information, Commissioner of Lands and Minister of Māori Affairs. The Accords are a component of the Waipa River Co-governance and co-management framework. Hosted the second annual Ministerial forum. Established Te Mana Taiao Advisory Group with representation from regional management committees. Continued to engage with Whanganui River Māori Trust Board regarding Whanganui River settlement negotiations.
- Whanake Ake – Continued to host hui a iwi every two months and distribute relevant information to iwi. Additional hui a iwi were held regarding the Government’s Shares Plus Offer and the draft Maniapoto mandate strategy.
- Whakatika i te Whare – Completion of the triennial election process for the Board of Trustees. Continue to build the capacity of the MMTB management team, internal systems and processes.
2d. Financial Summary (Pgs 20-12) and Audited Financial Statements (Pg 35-49)

Rawiri Bidois – presented the Financial Summary on Pg 24.

Summary of discussion:
- The summary consolidates all MMTB activity (Iwi Strategies and Special Projects, Whanake Taiao, Nga Pukeikura o Maniapoto, He Anga Whakamua, Governance and Corporate Services)
- MMTB made a net surplus of $715,857 for the 12 months ending 30/9/12.
- The Balance sheet shows an increase in assets, liabilities and equity for the 12 months ending 30/9/12:
  - Assets - $11,757,727
  - Less Liabilities - $371,464
  - Net Assets / Equity - $11,386,263
- We received an unqualified audit by Audit NZ.
- We are growing in terms of what our worth is, in terms of what we have got from the Crown. In terms of what we are doing with it can be seen in the picture displayed on the power point presentation. We haven’t lost any. The aim of the Board is to build this putea up and hold on to the principal until the new entity takes over.
- The 2012-13 budget was outlined and it was noted that the prediction is for a fairly break even budget.
- Questions were raised and answered.

Motion 5
That the Maniapoto Māori Trust Board Annual Report for 2011-12 be received.

Moved: Takerei Campbell  Seconded: Harry Kereopa  Carried  Against: Charles Toa (Snr)

3. MANIAPOTO FISHERIES TRUST (MFT) ANNUAL REPORT 2011-12 (Pgs 51 – 105)

3a. Trustee Report (Pgs 54-55)

Chair presented the Trustee Report:

2011-12 Milestones to note:
- Completion of annual charitable grants round. Marae grants were undersubscribed by approx $20,000.
- Continued growth of the Maniapoto tribal register (an increase of 620 over the previous 12 months).
- Resolved the status of the inshore fisheries assets from Tirua Point to Mokau. Enabling the inshore fisheries quota for this area to be transferred from Te Ohu Kai Moana to our asset holding company, Te Kupenga o Maniapoto Ltd. The area from Mokau to Waipingao Stream is still to be resolved.

Representation:
Piki Knap joins Dan Te Kanawa as the MFT Trustee appointments to the Te Kupenga o Maniapoto Ltd (TKoML) Board of Directors. Thank you to Aloma Shearer for her work with TKoML on behalf of MFT.

New Tribal Structure:
The MMTB led work regarding a new tribal structure includes the key question of what will happen with MFT and the tribal assets it is responsible for. Maniapoto has options in this regard and all tribal members are encouraged to take the opportunity to be involved and be part of these significant decisions.
3b. Financial Summary (Pgs 56-58) and MFT Group Audited Financial Statements – (Pgs 70-82)

Rawiri Bidois – presented the financial summary and the group audited financial statements.

Summary of discussion
- MFT made a net surplus of $1,597,291 for the 12 months ending 30/9/12.
- Balance sheet shows an increase in assets, liabilities and equity for the 12 months ending 30/9/12:
  - Assets - $11,586,822
  - Less Liabilities - $136,564
  - Net Assets / Equity - $11,450,258
- Questions were raised and answered.

Motion 6
That the Maniapoto Fisheries Trust Annual Report for 2011-12 be received.
Moved: Gannin Ormsby  Seconded: Marj Kaati  Carried  Abstained: Charles Toa

3c. Te Kupenga o Maniapoto (TKoML) Ltd Annual Report 2011-12 (Pgs 83-93)

Chris Koroheke (Chair of TKoML) presented the annual report for TKoML for 2011-12.

Summary of discussion
- Is 100% owned by MMTB as Corporate Trustee of the Maniapoto Fisheries Trust. Its purpose is to manage fisheries settlement and other assets in the best interests of Maniapoto. Its commitment is to maintain high standards of performance, accountability, transparency and compliance.
- Directors are: Chris Koroheke (Chairperson), Dan Te Kanawa, Tony Magner, William Wetere and Piki Knap. Management Team: Chris Koroheke (GM), Tony Magner (ACE Sales / Operations), Aloma Shearer (Accounting).
- Key Assets – 203,811,999 Settlement Quota Shares valued at $4,200,000; 233,063 “Normal” Quota Shares valued at $28,500; 9,086 Income Shares of AFL valued at $3,760,000.
- Highlights and Key Issues: Net operating surplus mentioned above. $1.184 million quota representing Tirua to Mokau coastline received in September 2012. Key challenge – ACE sales prices continue to decline. Foreign Charge Vessel regulations impacting on catching fleet, operational costs and competition for ACE.
- ACE sales are the critical earning source for TKoML. Collaborative ACE sales with Tainui Waka Group for the 6th successive year, enables higher ACE prices to be negotiated. JV with Sealord seeks to generate earnings on deep-sea ACE, plus share of profit margin on fishing, catching and selling.


Summary of discussion
- He noted Danny Ormsby who was a stalwart whilst he was involved in repairing the roof for this whare. Koro Wetere for his part in progressing the fisheries settlement for all Māori. Bella Takiai-Brame who has just returned from London where she handled a huge portfolio for Shell Oil.
- TKoML made a net surplus of $650,465 for the 12 months ending 30/9/12.
- Balance sheet shows an increase in assets, liabilities and equity for the 12 months ending 30/9/12:
Assets - $9,103,969 (of which $4,228,500 is made up of fishing quota)
Less Liabilities - $382,993
Net Assets / Equity - $8,720,976

The main business of TKoML is ACE sales and its job is to make a good return on investment. About 80% of our portfolio is deep sea ACE and in the past year there were less vessels to fish the ACE, increased fuel costs, exchange rate means our sales line is now halved, and there is less competition for deep sea ACE. Hence, the reason of entering into a JV with Sealords. It will help us get more money off the market place and add to our gross profit.

One of the things that compensated for the soft ACE prices is dividend coming on line from Aotearoa Fisheries Limited.

Questions were raised and answered.

Motion 7
That the Te Kupenga o Maniapoto Limited Annual Report for 2011-12 be received.

Moved: Gannin Ormsby  Seconded: Derek Wooster  Carried  Abstain: Charles Toa Snr

4. HE ANGA WHAKAMUA – MANIAPOTO MOVING FORWARD

Dan Te Kanawa presented the He Anga Whakamua – Maniapoto Moving Forward Update

Summary of discussion:

- 25yrs ago the Board was formed. It is now at a point where it is being prepared to wind down in 2015. At a hui-a-iwi in 2009 we were asked to replace the Board with another structure. He Anga Whakamua was set up and explored options for a new tribal entity (NTE). It soon became evident that it was not about creating an organisation and was more about creating a new tribal infrastructure (NTI) that has many components. It has been a long process and we want to ensure we do this thoroughly and get a good outcome. So look out for the iwi referendum in April / May - we are trying to seek your input and thought around the 5 decisions facing us and we hope you will respond.
- Work done to date: completed two rounds of consultation in 2010-2011. Currently working on a final NTI option(s) for a iwi referendum in April / May 2013. Maniapoto Mandate Strategy was drafted and consulted on in February – April 2012. It is currently being re-scoped for completion by June 2013; and implementation in July/ August 2013.
- Maniapoto is the third largest iwi in NZ with 33,000 odd members, but it is very hard to engage with them.
- There are a lot of things in 2013 that our people will be dealing with (i.e. our iwi referendum, the Census, the Māori option, the treaty and constitutional review and our mandating process). Maniapoto will be bombarded with a lot of stuff in 2013 and they will be some of the most crucial decisions you will make.
- Chris Koroheke noted that it was a lot of work and asked what iwi can do to help make that move along.
- Dan Te Kanawa said the best advice he can give is when the referendum comes out accept it as a trigger to engage. Prompt your whānau to develop their views. The issues are very important for our future and we have to get our heads around them and respond to help us shape our future together. He encouraged everyone to accept that responsibility and encourage our whānau to engage and respond to the iwi referendum when it is posted out later this year.
- Janise Eketone also asked iwi members who have whānau who aren’t registered to encourage your whānau to register and we can get that information out to them.
Motion 8
That the He Anga Whakamua - Maniapoto moving forward update be received.

Moved: Dan Te Kanawa  Seconded: Derek Wooster  Carried

5. MANIAPOTO MĀORI TRUST BOARD & MANIAPOTO FISHERIES TRUST ANNUAL PLAN 2012-13 (Pgs 107-112)

The CE presented the combined MMTB / MFT Annual Plan for 2012-13. The following areas were noted:

- There are 5 key work streams of the MMTB that are progressing the annual plan (Iwi Strategies and Special Projects, Whanake Taiao, Nga Pukeikura o Maniapoto, He Anga Whakamua and Corporate Services. The annual goals for each of these are outlined in pages 108-111 of the annual report. The headings Q1, Q2, Q3 and Q4 relate to the quarters of the financial year (Q1 = Oct/Nov/Dec; Q2=Jan/Feb/Mar; Q3 = Apr/May/Jun; Q4 = Jul/Aug/Sep).
- Key Areas 2.2, 2.3 and 2.4 we need to get them right, sorted and ready to go for the Iwi Referendum, supported by good information technology systems.

Combined MMTB & MFT Budget 2012-13 (pg 112 of the Hui a Tau Booklet)
- Noted the combined MMTB / MFT budget 2012-13 has a projected surplus of $338,000.

Motion 9
That the Maniapoto Māori Trust Board and Maniapoto Fisheries Trust Annual Plan for 2012-2013 be received.

Moved: Mac Waretini  Seconded: Dan Te Kanawa  Carried

The Nga Tai o Kawhia Regional Management Committee (RMC) report and Rereahu RMC report were tabled and circulated to the meeting with the meeting booklets.

6. GENERAL BUSINESS
Nil.

CLOSURE: There being no further business R Tiwha Bell thanked everyone for attending and participating in the meeting. He called on Takerei Campbell to close the meeting with karakia whakamūtunga at 1.15pm

NEXT MEETING: The next meeting will be held on 23 February 2014.

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<td>Chairperson</td>
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ACTION SHEET – from MMTB & MFT Hui-a-Tau held on 23/2/13

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<td>The Board consider the development of a conflict resolution policy or process to deal with situations that may arise at hui.</td>
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