



Maniapoto Māori Trust Board & Maniapoto Fisheries Trust

MANIAPOTO MĀORI TRUST BOARD & MANIAPOTO FISHERIES TRUST HUI Ā-TAU

MINUTES OF MEETING

held on Sunday the 24th March 2019
at Te Kotahitanga Marae, Otorohanga

Meeting commenced: 10.35am

PRESENT:

Iwi present (52): Rore Stafford, Josephine Anderson, Tutu Ormsby, Pera McDonald, Robert Koroheke, Nganehu Turner, Rovina Maniapoto, Mihirawhiti Searancke, Rangi Joseph, Bronwyn Koroheke, Isaiah Wallace, Helen Campbell, ReoPiki Takerei, Sharon Rakena, Gloria Soundy, Gannin Ormsby, Ariki Ormsby, Cynthia Russell, Peter Stockman, Rangiawatea Tane, Pera McDonald, Wikitoria Tane, Sandy Morrison, Moana Herewini, Naomi Hughes, Alexi Hughes, Amaia Walle, Hirere Moana, May Te Kanawa, Tamaraurangi-Rihari Cassidy, Hana Herbert, Gabrielle Morgan-Logan, Heremaia Morgan, Brandon Koroheke, Hardie Peni, Shannon Manawaiti, Tui Ngarongo Peters, Rangimoeke Houppapa, Rangi-Te-Po Whatarangi-Cassidy, Nganehu Turner, Delecia Toa, Kingi Turner, Tuhiwai Kingi, Lorraine Anderson, Barney Thompson, Richard Kahui-McDonnell, Hinekopa Barrett-Simpson, Maxine Ketu, Peter Pou-Haereiti, Saia Sullivan, Nettie-Ann Hetet, Irene Davis, Michael Sutton.

Iwi active on line (x40): Dean Nikora, Marion Kaiki-Ripo, Ropata Stephens, William Wetere, Niketi Toataua, Ngapaki Stockman, Glenys Woods, Wayne Panapa, Johnny Taylor, Jasmine Wilson, Dana Brown, Craig Tiriana, Adrienne Grey, Tui Robson, Reg Taane, Don Scarlet, Dion Tahi, Vinnie Tamihere, Victoria Maikuku-Koroheke, Tori Koroheke, Rachael Sayers, Missy Lord, Eddie Manukau, Pierce Barrett, Nigel Ngahiwi, Kurawari Panere, Matu Campbell, Leona TuiSamoa, Paul Ihaia, Titahi Tarawa, Hutana Maxwell, Vinnie Tamihere, Adrienne Grey, Mata Turner, Kowhai Bell, Isobella Sullivan, Moana Kerr, Keren Paekau, Rachael Sayers, Te Mihinga Kemene.

MMTB/MFT Trustees (x13): Keith Ikin (MMTB Deputy Chair – hui chair), R Tiwha Bell (MMTB Chairman), Miria Tauariki, Bella Takiari-Brame, Muiora Barry, John Kaati, Dan Te Kanawa, Glenn Tootill, Ronnie Takarei, Tame Tuwhangai, Derek Wooster, Barney Manaia and Weo Maag.

In attendance (x12): MMTB Staff: Sonya Hetet (CEO), Dawn Magner, Debbie Wright, Uenukuterangihoka Jefferies, Katherine Barry and Vicky Smith. **Te Kupenga o Maniapoto Ltd (TKoML):** Chris Koroheke, Naomi Hughes, Hohepa Rauputu and Tony Magner. **Treaty Team:** Renika Siciliano, Katherine Barry.

Karakia/mihi: Rore Stafford acknowledged recent tragic loss within the Muslim community
Chair acknowledged recent honour given to Rore for recognition of service to Iwi

Housekeeping: Chair read housekeeping noting live streaming of hui.

Mihi: Trustees introduced themselves.

Apologies: Te Waina Pou, Huia Davis, Noti Matena, Victor Matena, Esther Matena, Shane Te Ruki, Toi Martin, Steven Clarke, Dylan Matena, Reagan Matena, Marcus Matena, Rawiri Bidois, Tom Roa and whanau from Taarewanga marae, Hinekahukura Aranui, Moepatu Borell, Charmaine Turner, Marissa Campbell, Steven Wilson and Mook Hockneck, Charles Toa (Snr), Charles Toa (Jnr), Michael Rangitonga, Mary Merengahei Paki, Pia Searancke. *Received on line:* Paul Ihaia, Irene Kereama-Royal.

MOTION ONE:

The apologies be accepted.

Moved: Cynthia Russell

Seconded: Peter Pou Haereiti

Carried

1. CHAIRMANS REPORT (R Tiwha Bell)

Chair presented his annual report supported by power point of key points.

MOTION TWO:

The Chairman's report be approved.

Moved: Kingi Turner

Seconded: Gabrielle Morgan-Logan

Carried



2. MINUTES OF THE LAST MMTB/MFT HUI Ā-TAU DATED 18th MARCH 2018

MOTION THREE:

The minutes of the MMTB/MFT Hui ā-tau dated 18th March 2018 be approved.

Moved: Gannin Ormsby

Seconded: Rangimoeke Houpapa

Carried

3. MMTB GROUP CONSOLIDATED ACCOUNTS 2017-18 – (Bella Takiari-Brame)

Combined accounts of three entities: MMTB, MFT and TKoML.

TKoML is owned by MFT and MMTB is the corporate trustee of MFT.

3.1 Te Kupenga o Maniapoto Limited (TKoML) – (TKoML Chair: Chris Koroheke - TKoML introductions)

TKoML responsible to manage fish quota and sale of annual catchment entitlements. Also invests money from surplus funds, provides advice and advocacy on fishery matters and supports local commercial development. Has operated for 11 years and has provided \$6.7 million to Iwi.

Profit for year - \$1,081,647 – \$343,771 higher than annual target. Main contributors were:

- ACE sales \$31,021
- ACE sales profit shares \$196,975
- Moana NZ (used to be called AFL) \$105,502
- Net gains on investment of \$55,578

Revenue for yr \$1.602m **Total expenses** \$390,253 **Total comprehensive income** \$2,115,427

3.2 Te Kupenga – Assets – (Hohepa Rauputu)

Investment Portfolio \$2,892,713 - 24%

- Normal Quota Shares \$586,618 – 5% - local market
- Settlement quota shares \$4,328,000 (35%) obtained in settlement
- AFL Income shares \$4,380,000 – 36%

3.3 Financial Performance – (Naomi Hughes)

Return on assets:

Quota target 4.5% actual 7.5% - Quota & AFL target 6.2% actual 8.6%

Investment target 7.3% actual 9.1%

Profit: 2017 Actual \$965,844 – 2018 \$1,081,647 – 2018 target \$738,000 – 2019 target \$839,000

Outperformed our targets from previous year.

3.4 Looking forward FY 18/19 – (Chris Koroheke)

- a) Statement of Corporate Intent Targets 2019 \$839,000.
- b) Key Contributors ACE \$301,000 – Moana NZ dividend \$320,000 – Investment income \$218,000.

Future strategy and operational thrust for 2018/19

- c) Improve core business performance – ‘he iti he pounamu’.
- d) Develop and enhance relationships with key stakeholders (ACE buyers, TOKML, regional business community, Tainui Waka Group & MMTB/MFT).
- e) Advocate for amendments to Māori Fisheries Act.
- f) Build relationships & establish collaborative arrangements.
- g) Assist MMTB in establishing the PSGE.

3.5 Other opportunities outside of TKoML core business: (Tony Magner)

- a) Commercial portfolio focus to embrace meaningful investments in rohe by establishing relationships with commercial businesses and exploring opportunities to collaborate.
- b) Commercial development scoping on following complete: Waikeria, Waitomo Hotels, Happy Valley Milk.



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- c) Happy Valley Milk involvement. Building positive relationship with Nehenehenui RMC and local Council. \$250m project with potential of employment for 165. They have received their building and land resource consents and presently progressing two further consent applications for water.

3.6 Open Discussion:

- d) Pataka Kai project on hold until Waikato embrace concept.
- e) Kaimoana for Marae tangihanga in Taumarunui requested – TKoML can only provide kaimoana for major Maniapoto hui. Still working through potential future distributions.
- f) Advocate for exclusive rights along coast 20 nautical miles out to sea inclusive of fishing permits - TKoML cannot hold fishing permits. Have commercial arrangements with partnership companies that bring benefits.
- g) Waikeria and Tokanui coming up as investments is a concern.
- h) We have an obligation to Papatuanuku therefore be mindful of our investment into cows (Happy Valley). This is a sunset industry.
- i) Like to see Mānuka Honey as part of industry investment strategy.

ACTION ONE: Board consider Mānuka Honey as industry investment

- j) Housing portfolio to be considered in negotiations i.e. Papakainga entrenched into future strategy.

ACTION TWO: Board consider a housing portfolio for Maniapoto in settlement

3.7 On-line Patai:

- k) Can we open bank and provide 1% interest home loans for \$200k for first time home owners and 2% interest on \$800k plus? Example is American Indians at 0% interest. - Probably not at this time as we are still a small industry. Worth considering after settlement.
- l) Are the investments largely passive or are they actively managed by TKoML board? If passive what influence or tools do we have to build our returns further? - Commercial portfolio \$2m passive and \$10m active. At the moment staying close to core business to grow investments. When in better financial position, then can go outside fisheries business.
- m) Building competencies and capabilities? - Not actively. As a small business, investment by managers is our approach. Focus area is around building and strengthening relationships.

Chair: Another area of influence is relationships with Sealord's and Te Oho Kaimoana. A number vacancies on these bodies within next eight months. We have strong performers in TKoML. Te Oho Kaimoana AGM is next week and some trustees will be in attendance. Will promote the capability of the TKoML directors to these body.

4 MMTB FINANCIAL 2017-18 – (Bella Takiari-Brame)

4.3 Financial Highlights (as a group)

Total Group Revenue \$5,594,253 up 5%		
MMTB \$3.8m	MFT \$772k	TKoML \$1.6m
Net surplus \$800k up 42%		
Net Assets \$39.8m		Ace Income \$883k up 4.7%
Total Group Expenses \$3,511,482		
MMTB \$2.8m	MFT \$315k	TKOM \$520k
Group Net Assets	\$39,801,942 up 5%	Return on Investment 5.1%
MMTB Total Assets	\$25,315,283 down 1% due to accounting standards adjustment of ngā Wai o Maniapoto	
MFT Total Assets	\$4,412,511 up 11%	
Treaty Settlement	Funding Received \$1.231m	



4.2 Ngā Wai o Maniapoto (NWoM)

- a) Accounts last year were corrected and restated due to changes to reporting standards
- b) Our 2010 NWoM settlement of \$30m was \$10m up front, then \$1m every year for 20 years
- c) 2016 saw change in financial accounting standards, we became a 'Public Benefit Entity' and a change to treatment of our revenue. Full settlement now recognised as asset on books (although not all received)
- d) Remaining NWoM income to be received sitting at \$14m although in our books valued at \$10m
- e) 'Fair value' on the original settlement makes the \$30m only \$20m hence book value amount
- f) Therefore our revenue has been reduced with the \$10m being added to our books.

4.3 Open Discussion:

- a) Are we able to utilise the \$10m for further investments? - This is not cash flow, this is cash in the future.
- b) How do we proposed to cover our deficit of \$132k?
 - i) Loss last year attributed to the change in accounting standards
 - ii) Predict a further loss of \$132k this year. Have reduced amount from previous years.
 - iii) Significant workload primarily around settlement. Have reserves in bank that we are confident will transition us through to the new PSGE.
- c) Does the Board set criteria for our investors? - Yes our SIPO policy guides this. Board quite conservative.
- d) Concern with welfare and wellbeing of board staff. How many work at MMTB? - 12 Te Pukeiti, 12 corporate services, 2 in the treaty team. Also have contractors in Whanake Taiao, education and treaty teams.

Congratulate to the Board on the financial report.

MOTION FOUR:

The 2017/2018 MMTB/MFT Group consolidated financial accounts for year ending 30 September 2018 be approved.

Moved: Rore Stafford

Seconded: Peter Stockman

Carried

5 MANIAPOTO FM – RAUTAKI REO UPDATE: (Doug Ruki)

5.1 Te Rautaki Reo a te Nehenehenui

E whai ake nei ngā kaupapa matua me ngā mahi mō Te Rautaki Reo a Te Nehenehenui, kua oti i a MFM i roto i te tau (2018).

1. I oti i a Pānia Papa rāua ko Leon Blake te arotake i te Rautaki nei i tērā tau. He wāhanga i roto i te rīpoata arotake nā rāua hei tiro atu, hei whakatutuki mā MFM.
2. I whakahaerehia e MFM te Wānanga Reo tuarua i tērā tau (2018). Nā Te Mātāwai te pūtea tautoko me MFM ēnei wānanga i tū.
3. I whakatūria a Paepae Āwhina e MFM i tērā tau (2018). He karaehe pō i whakahaeretia e MFM i ia Wenerei hei āwhina, hei whakatupu hoki i ngā Reo-karanga me ngā Reo-kōrero. Mō ō tātou paepae te whāinga. Nā Te Wānanga o Aotearoa i wātea tētehi karaehe ki Maniapoto Campus.
4. E whakarite tonu ana a MFM i ngā hui mō Te Tumu (Reo Advisory Group). E tū ana ēnei hui i ia toru marama ki Matawhaiora House, ā, e tuwhera ana ngā hui nei mō te katoa. Ko te hui tuatahi mō tēnei tau e tū ana ā te Turei (e haere mai nei).
5. Kei te whakahaere a MFM i te Wānanga Reo tuatoru ki Kāingaru (Ōtorohanga College Hostel) i tēnei tau. Nā Te Mātāwai te pūtea tautoko me MFM ēnei wānanga i tū.
6. He Pae tukutuku Reo ko tenehenehenui.co.nz e mahia tonutia nei e MFM. He pae e taea ana e tō tātou iwi, aha koa noho ki whea, te hono mai, te pānui hītori, te ako waiata o Ngāti Maniapoto nui tonu mā te waea-pōkete, rorohiko rānei. Nā Te Mātāwai te pūtea tautoko me MFM ēnei wānanga i tū.
7. j) Kua toro atu te Rautaki nei ki te Whakataetae kutikuti hipi ā-tau o Nu Tireni (NZ Shearing Championships) i tēnei tau. He ārahi i ngā Reo Pāoho (Commentators) o te whakataetae mō te whakahua i te reo Māori.

5.2 Open Discussion:

- a) Ae, kōrero te reo Māori. Pewhea te taha wairua? Kei roto i a tātou Kawenata.



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- b) He tuhia a Rovina Maniapoto he pukapuka mo tona PHD. Te pukapuka Te Kawae Runga
- c) Is Board able to support whānau to access tapes of their tūpuna from Turnbull Library archives? If so, what is permission process, is it via whakapapa verification from the tribal register or another, and is there a cost?

ACTION THREE:

The Board confirm process for Iwi to access copies of the Maniapoto tapes housed at the Turnbull Library

Offer from Rovina Maniapoto to Maniapoto whānau for access to the Raureti tapes.

MOTION FIVE:

That the Te Rautaki Reo report for 2018-19 be received

Moved: John Kaati

Seconded: Rovina Maniapoto

Carried

6 ANNUAL PLAN:

- 6.1 Chair presented Board annual plan – three focus areas
 - a) Ensure the Maniapoto Treaty Settlement Negotiation process is complete by the end of 2019
 - b) Ensure Maniapoto Tribal Entity is fit for purpose and aligned with Maniapoto strategic directions
 - c) Review and effectively implement necessary measures to ensure Board meets required standards in all areas of compliance

Meeting paused at 12.45pm for lunch and resumed again at 1.45pm

7. TREATY TEAM UPDATES:

Contract with Ta Wira Gardner ended last year. Board as mandate holder needs to be closer to negotiations and fortunate to have skills of board member Glenn Tootill, therefore appointed him as a negotiator. Renika (lawyer by trade), appointed as team kaiwhakahaere. Mook Hockneck negotiator, Katherine Barry communications, Charmaine Turner administration and Steven Wilson project manager.

Open Discussions:

- 7.1 When will we have full quote of negotiators at hui? – Mook apologies unfortunately is at a significant event
- 7.2 Is one of our negotiators sitting with Waikato Tainui? - Negotiators sign a confidentiality document and any conflict of interest declared is dealt with by the Board on a case by case
- 7.3 Why was not Wikitoria Tane brought on Board after the resignation of Riria Te Kanawa? – Board required to go through a process in the case of a resignation and presently seeking advice.

8. NGĀ POU O TE MANA WHATU AHURU – Dan Te Kanawa

Background: Key points in our history. 1883, the Ohaaki Tapu and, 1904, Te Nehenehenui – Te Kawenata o Ngāti Maniapoto me ngā hapū maha were written. Today we are here to put our stack in the ground.

Tribunal recommendations: Legislation makes appropriate provision for practical exercise of mana motuhake by Te Rohe Pōtae Māori. For Ngāti Maniapoto or their mandated representatives, this will require legislation that gives practical effect to Te Ōhākī Tapu, and provides for the practical exercise of mana whakahaere.

What is a PSGE? The entity that will hold and manage settlement assets for current and future generations

Why is it needed? The settlement can't be completed until a single governance entity has been ratified by the iwi and legally established. The Trust Board cannot receive settlement assets

Our PSGE must - Represent Maniapoto as an iwi, be accountable to Maniapoto, have transparent decision-making processes and other provisions and meet certain Crown requirements

Considerations: Rangatahi and Kīngitanga representation, review of PSGE after 5 years, possible reference groups i.e. Rangatahi, Kaumātua, Taurahere. Board to confirm model taking into consideration all feedback

9. FOCUS AREAS FOR NEGOTIATORS

Co-governance: Looking at entire DOC estate, in negotiations with crown which requires further discussions with Rereahu. Discussing with Raukawa and Tuwharetoa a potential intertribal settlement of re-dress.



Co-design: Example whānau welling. No longer acceptable to have our boys come out of school not being able to read and write. Actively promoting change. Need people involved in a practical way. 91% live outside of rohe

Co-investment: Co-invest with government organisations

Achievements: Previous negotiators got us to AIP. Waitangi Tribunal ‘Te Mana Whatu Ahuru’ report released. Currently in negotiations phase, working through a PSGE Deed and charter, will come to Iwi for mandate.

Deed of Mandate proposed in Oct 2019, after this, will sit with Iwi to discuss, if OK we go to deed of settlement

10. PSGE:

Held 40+ hui since middle of last year with huge feedback i.e. support to have a general elected members, strong support for kaumātua to be somewhere in the PSGE. Strong feedback that there is need for change. Seeking views on a rangatahi representation.

11. URGENCY CLAIMS:

11.1 9 urgency claim applications mainly questioning the process.

11.2 Board will focus on negotiating with urgency claimants. DoM timeframe will probably get pushed out

11.3 Does the Board hold the mandate in terms of settlement of a tribal claim, the board did not lose land.

Patai:

11.4 Can MMTB support southern marae with re-builds? - Challenge for most marae.

11.5 What is happening with interest bearing account for settlement funds (ESCRO)? – With the change of government, need to re-negotiate.

11.6 Important to understand your imagery and ensure it reflects Ngāti Maniapoto. There are only seven stars on the Kawenata. The main kaupapa is kotahitanga.

11.7 Important to recognise our history i.e. the connection of Ngāti Maniapoto to the Kīngitanga. Rangatahi should also be represented.

11.8 Kaore e wareware te Kawenata. Ko te nehenehenui te whare, e whā ngā ahuru i roto.

11.9 Rangatahi is our largest population, needs consideration. Kīngitanga intrinsic to Ngāti Maniapoto.

11.10 How do we select rangatahi? Rural different from in town.

11.11 Settlement in Waitomo through mediation was achieved back in 1990. The intention has not been fulfilled. A lot of whānau were not included in settlement therefore hapū trust holding crown accountable. 20 years after the fact we are still negotiating.

11.12 Most important things is the leadership as set out in the Kura Rere / Kawenata, starting with Kotahitanga.

11.13 Can there be consideration to change name of Marokopa falls to its original name.

ACTION FIVE: The Board to consider change to name of Marokopa Falls

11.14 Also consider name change with local council i.e. Maniapoto as opposed to Waitomo and Waikato

11.15 Has Board considered other Ngāti Maniapoto entities in negotiation discussions? Board talking with others i.e. Kōkiri Trust. Looking to bring a number of these groups together and get their thoughts.

11.16 Whānau wellbeing is the most important and biggest challenge, therefore support co-governance.

11.17 As a current member of Te Whakakitenga for Te Kuiti pa, announced with them our marae has changed our name to Te Kuiti Pa from Te Tokanganui-a-noho. Appreciate MMTB acknowledge the change.

ACTION SEVEN: Board to correct name of marae Te Tokanganui-a-noho to Te Kuiti Pa

11.18 Marae in Marokopa is called Mirumiru Marae. Requires correction

ACTION EIGHT: Board to correct name of the marae from Marokopa to Mirumiru

WHAKAKAPI: Meeting closed with karakia at 4.05pm with mihi then karakia from Kingi Turner

NEXT MEETING: Next AGM meeting date proposed for March 2020, date to be confirmed.

POSITION	PERSON	SIGNATURE	DATE
Chairperson	R Tiwha Bell		



ACTION LIST from MMTB/MFT Hui-a-Tau 24^h March 2019

No	Action
1.	Board consider Mānuka Honey as an industry investment
2.	Board consider a Housing portfolio for Maniapoto in settlement
3.	Board confirm process for Iwi to access copies of the Maniapoto tapes housed at the Turnbull Library
4.	Board to convene a wānanga to discuss the Kawenata
5.	Board to consider change to name of Marokopa Falls
6.	Board to have conversation with local and regional Council of name of Council
7.	Board to correct name of marae from Te Tokanganui-a-noho to Te Kuiti Pa
8.	Board to correct name of the marae from Marokopa to Mirumiru